# J.P.Morgan

Asia Pacific Equity Research

# Sunway REIT (SREIT MK)

Good performance despite a seasonally low period for hotel segment; Maintain OW

SREIT reported a good set of 3QFY16 results with DPU up 11% Y/Y (-8.5%Q/Q). 9MFY16 DPU rose 5.7%Y/Y (2.5%Y/Y on a recurrent basis), coming in at about 80% of our full-year forecast and consensus. Growth was driven by stronger contribution from the Putra assets (i.e. the mall and hotel) after reopening in May-15 and exiting the rent-free period in Sep-15, as well as from stronger Hotel segment income (driven by Middle Eastern tourist arrivals) despite the seasonally low period. These helped to more than compensate for weaker Office segment income. Management is now more optimistically guiding for moderate growth in DPU for FY16E versus previous guidance of flat growth (our forecast +2% Y/Y). We like both SREIT and IGB REIT in the REIT space (both OWs), and now prefer SREIT following the latter's stronger outperformance YTD.

- SREIT reported an 11% Y/Y rise in 3QFY16 DPU (-8.5%Q/Q). This brought 9MFY16 DPU at 7.06sen (+5.7% Y/Y) representing 79.5%/80.3% of JPM/consensus' full year forecast. Growth was supported by a M\$6.2MM one-off legal award to Sunway REIT for the delay in handover of the Putra Place assets post-acquisition in 2QFY16. Excluding this one-off gain, 9MFY16 DPU rose by a more moderate 2.5% Y/Y.
- **3QFY16 growth was driven mainly by the Retail and Hotels segments.** 3QFY16 NPI from the Retail segment rose 18% Y/Y driven by Sunway Pyramid and Sunway Carnival malls, as well as a turnaround in contribution from the newly refurbished Sunway Putra Mall to a profit of M\$5.5MM (from a loss of M\$2.1MM in 3QFY15) since opening in May-15 and exiting its 3.5 month rent-free period in mid-Sept-15 (occupancy for the mall is currently at 84%). 3QFY16 NPI from the Hotel segment rose 38% Y/Y driven by the leisure segment for Sunway Resort Hotel where Middle Eastern tourist arrivals were strong despite it being a seasonally low season in the past, as well as improved contribution from Sunway Putra hotel. The office segment however registered 44%Y/Y decline in NPI, within expectations, due to the oversupply in the market and non-renewal of expired tenancies. In 3QFY16, the Retail segment made up 75% of group NPI, followed by Hotel at 16% and Office at 3%.
- **Rental reversions at Sunway Pyramid in the 3QFY16 period stood in high single digit levels,** and about 57% of the NLA here will be up for renewal in Sept-16. Management is targeting mid-to-high single digit reversions (renewals will include anchor tenants, whose rental rises are limited). Management has revised its DPU growth guidance for FY16E to expectations for a moderate increase versus previous guidance of flat growth on the back of rising contributions from Sunway Putra assets (i.e. the mall and hotel) as well as better than anticipated performance from Hotels, namely Sunway Resort hotel which the group expects to sustain into 4QFY16. This guidance is despite loss of earnings from the closure of Pyramid hotel effective Mar-16 for refurbishments over the next 12 months.

• Gearing came in at 34% as at end 3QFY16, with 94% of debt on fixed rates and 64% long term.

# 28 April 2016

# **Overweight**

Price: M\$1.60 27 Apr 2016 Price Target: M\$1.70 PT End Date: 30 Dec 2016

#### Table 1: SREIT 3QFY16 results summary

M\$mn; year-end Jun	3QFY16	3QFY15	Y/Y	2QFY16	Q/Q	9MFY16	9MFY15	Y/Y
Revenue	130.3	110.7	17.7%	131.9	-1.2%	383.4	338.5	13.3%
Net property income	96.7	83.2	16.2%	97.1	-0.4%	283.7	256.4	10.6%
Operating margin	74.2%	75.1%		73.6%		74.0%	75.7%	
PBT	64.8	56.8	14.0%	71.5	-9.4%	200.8	183.5	9.4%
Distributable income	70.2	62.8	11.7%	75.6	-7.2%	208.1	196.2	6.0%
DPU (sen)	2.37	2.13	11.3%	2.57	-7.8%	7.06	6.68	5.7%
Adjusted DPU (sen)	2.16	2.13	1.4%	2.36	-8.5%	6.85	6.68	2.5%

Source: Company.

### Table 2: Retail REIT peer comparison

As at: 27 Apr-16	Ticker	FYE	Mkt cap	Price	Rating	Target	Net di	v yield	Net DPL	J growth	Net yiel	d spread	P	'B
			(US\$mn)	(LC)		(LC)	CY16E	CY17E	CY16E	CY17E	CY16E	CY17E	CY16E	CY17E
CapitaLand Malaysia	CMMT MK	Dec	746	1.44	UW	1.33	5.4%	5.6%	-0.3%	5.4%	1.5%	1.8%	1.09	1.07
IGB REIT	IGBREIT MK	Dec	1,342	1.51	OW	1.50	5.1%	5.4%	5.2%	4.4%	1.3%	1.5%	1.43	1.43
KLCC Property Hldgs	KLCCSS MK	Dec	3,317	7.19	Ν	6.60	4.7%	4.9%	3.5%	4.4%	0.8%	1.0%	1.02	1.00
Pavilion REIT	PREIT MK	Dec	1,296	1.68	NC	-	4.7%	5.1%	5.7%	9.2%	0.8%	1.2%	1.31	1.31
Sunway REIT	SREIT MK	Jun	1,202	1.60	OW	1.70	5.1%	5.5%	2.4%	8.9%	1.2%	1.6%	1.09	1.01
Weighted average*			6,607				4.9%	5.2%	3.3%	4.8%	1.0%	1.3%	1.12	1.09
Weighted average* (ex-	KLCC)		3,291				5.2%	5.5%	2.9%	6.3%	1.3%	1.6%	1.23	1.19

Source: Bloomberg, J.P. Morgan estimates. \* Covered stocks only.

# **Investment Thesis**

We see good visible mid to long-term growth for Sunway REIT, with progress in the AEIs/renovations for the Putra Place assets (re-opened in mid-CY15) to largely drive mid to long-term DPU growth. The Sunway Putra mall is now 85% occupied with the end of the rental free period as at end-CY15. Amid a consumption slowdown due to subsidy rationalization and rising costs (i.e., GST introduction in Apr-15), we believe large integrated malls like Sunway Pyramid will see retail sales hold up better than at smaller, standalone malls. Expectations for stable to lower interest rates by 2016 will also provide some reprieve amid easing consumption. Despite the office oversupply, this accounts for less than 4% of NPI while the hotel segment (22% of NPI) could benefit from increased leisure travel longer term with the weaker Ringgit.

# Valuation

Our Dec-16E PT of M\$1.70 is based on a discount rate of 8.5% and a long-term growth rate of 3% in our dividend discount model (DDM).

# SREIT DDM assumptions

Risk-free rate	4.30%
Market risk premium	6.0%
Beta	0.70
Discount rate	8.5%
Long-term growth	3.0%

Source: J.P. Morgan estimates

# **Risks to Rating and Price Target**

Key downside risks include:

- 1. Expiry of tenancies at Sunway Tower and Putra Tower office assets which have not been replaced (office at 4% of group NPI). Our forecast has conservatively assumed no income from here for now.
- 2. Delays in the newly opened and refurbished Putra mall asset reaching full potential given weak consumer sentiment and the economic slowdown (i.e. extension of rental free period etc).
- 3. Weakness in the corporate sector and, hence, the hotel segment.
- 4. Weakness in retail sales, especially at major asset Sunway Pyramid Mall.

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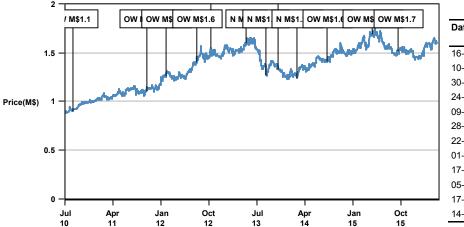
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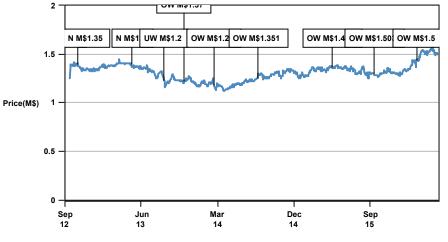
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Sunway REIT (SUNW.KL, SREIT MK) Price Chart



Date	Rating	Share Price (M\$)	Price Target (M\$)
16-Aug-10	OW	0.90	1.10
10-Oct-11	OW	1.11	1.25
30-Jan-12	OW	1.26	1.40
24-Jul-12	OW	1.41	1.60
09-Oct-12	OW	1.55	1.65
28-Apr-13	Ν	1.60	1.60
22-Aug-13	Ν	1.27	1.36
01-Nov-13	Ν	1.33	1.32
17-Feb-14	Ν	1.24	1.25
05-Aug-14	WO	1.42	1.60
17-Apr-15	OW	1.69	1.82
14-Sep-15	WO	1.52	1.70

Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends. Initiated coverage Aug 16, 2010.



Date	Rating	Share Price (M\$)	Price Target (M\$)
17-Oct-12	Ν	1.39	1.35
28-Apr-13	Ν	1.39	1.40
22-Aug-13	UW	1.23	1.20
01-Nov-13	OW	1.22	1.37
17-Feb-14	OW	1.18	1.29
24-Jul-14	OW	1.25	1.35
17-Apr-15	OW	1.36	1.46
14-Sep-15	OW	1.30	1.50
16-Feb-16	WO	1.44	1.50

Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends. Initiated coverage Oct 17, 2012.

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